

# MESH & MYTH

A subsidiary division of Wytmode Cloud Private Limited  
CIN: U62099KA2025PTC203288 | GSTIN: 29AAECW1394C1Z9

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## JOB DESCRIPTION

# Independent Business Development Partner (Commission-Based)

Location: Remote | Job ID: MM-001

## About Mesh & Myth

Mesh & Myth is a modern digital growth and web solutions company focused on helping businesses strengthen their online presence through premium website development, hosting solutions, domain management, SEO foundations, and ongoing digital support services.

We work with businesses globally to build modern digital experiences designed to improve credibility, trust, visibility, and long-term business growth.

## Role Overview

We are looking for experienced and highly self-driven Independent Business Development Partners to support our U.S.-focused client acquisition efforts.

This is a commission-based independent contractor opportunity best suited for professionals with prior experience in:

- startup environments
- independent business development
- outbound B2B sales
- technology solution sales

The role involves identifying, nurturing, and converting businesses seeking:

- website development services
- hosting solutions
- domain management
- SEO-focused digital presence upgrades
- ongoing digital support services

Candidates are expected to operate independently, maintain professional communication standards, and align with U.S. business hours for outreach and client coordination activities.

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Office Address:  
No. 63, H Colony, 2nd Main, Indira Nagar  
1st Stage, Bengaluru, Karnataka (IND) 560038

Phone: (+91) 8884557972  
Email: [legal@meshandmyth.com](mailto:legal@meshandmyth.com)  
Website: [www.meshandmyth.com](http://www.meshandmyth.com)

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## Key Responsibilities

- Identify and research prospective business clients
- Conduct outbound outreach through email, LinkedIn, calls, and networking
- Generate, qualify, and nurture leads
- Coordinate discovery calls and client discussions
- Support proposal discussions and conversion activities
- Build and maintain long-term business relationships
- Maintain organized lead and outreach records
- Represent Mesh & Myth professionally across all communication channels

## Requirements

- Minimum 3 years of experience in B2B technology sales, business development, or digital solution sales
- Prior experience selling services such as:
  - website development
  - hosting solutions
  - domain management
  - SEO services
  - SaaS solutions
  - or related technology services
- Experience working with startups, agencies, or independent sales environments preferred
- Strong understanding of outbound sales and lead generation processes
- Excellent communication, relationship-building, and negotiation skills
- Ability to work independently with minimal supervision
- Availability aligned with U.S. business hours
- Own laptop, mobile phone, and internet connectivity required

## Educational Qualifications

- Bachelor's degree in:
  - Business Administration
  - Marketing
  - Sales
  - Communications
  - or other relevant disciplines

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- Master's degree in relevant fields will be considered an added advantage
- Relevant certifications in:
  - Sales
  - business development
  - digital marketing
  - SaaS sales
  - CRM platforms
  - or technology solutions

will be considered beneficial.

## Preferred Candidate Profile

We are particularly interested in professionals who:

- Have experience in startup or growth-stage environments
- Understand consultative B2B sales
- Can confidently communicate with U.S.-based businesses
- Are comfortable with outbound prospecting and relationship-driven sales
- Can operate independently while maintaining professionalism and accountability

Strong portfolio links, LinkedIn profiles, client references, past work samples, or demonstrable sales achievements will be prioritized during shortlisting.

## Compensation Structure

- Purely commission-based independent contractor role
- Commission ranges between 5% to 10% of successful project value
- High earning potential based on performance and conversions
- No cap on commission earnings

## Work Arrangements

- Independent contractor / non-employment arrangement
- Remote opportunity
- Immediate joining preferred

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